

# MLG BLOCKCHAIN OVERVIEW

November 2018

# **AGENDA**

- Company Overview
- MLG Blockchain Highlights



### MLG BLOCKCHAIN IS A LEADING GLOBAL BLOCKCHAIN FIRM

#### Overview

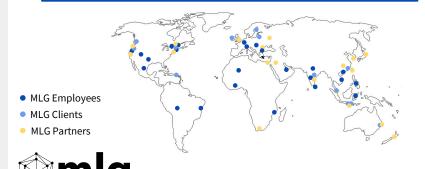
MLG Blockchain is a global venture creation and advisory firm with blockchain technology development and broker dealer capabilities

Founded: 2016

**HQ: Toronto & New York** 

Headcount: 65+ in 10+ countries

#### **Global Distribution**



#### **Lines of Business**

**Global Capital** 







**Solutions & Tech** 

**Token Execution &** Consulting





**Innovation** 

#### **Select Clients**













#### **Select Partners**















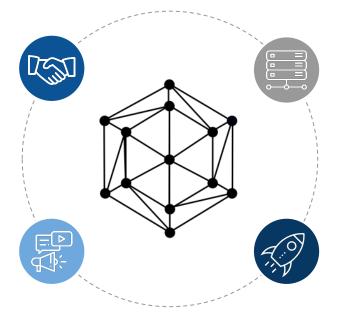
# MLG HAS A FULL SUITE OF COMPLEMENTARY PRODUCTS, SOLUTIONS AND CAPABILITIES

#### **GLOBAL CAPITAL**

Broker Dealer Capabilities (One of first in world)
Access to MLG Investor Network
Investor Relations
Mergers & Acquisitions
Global Capital Partner Network
Roadshow Capabilities

#### **TOKEN EXECUTION & CONSULTING**

Pre-/Post- Token Marketing Campaigns
Public Relations & Media Outreach
'Always-On' Social & Email Strategy
Global Distribution
Community Building & Management
White Paper Engineering & Architecture



#### **SOLUTIONS & TECH**

Blockchain Adoption Strategy & Roadmaps
Executive & Developer Certification & Education
Blockchain Development and Implementation
Smart Contract Creation & Audits
Token Architecture & Deployment
Product and Web Design & Development

#### **INNOVATION**

Entering New & Expanding Markets
Grow Partner & Service Provider Network
Complimentary SaaS Products
Expand OTC and Asset Management
MLG Ventures
Technical Staffing



# MLG WORKS WITH THE BEST IN THE INDUSTRY











# MLG CONTINUES TO BE RECOGNIZED IN THE INDUSTRY

### RECOGNITION





MLG CMO Joaquim Miro inducted into the CMA MarTech council



"Top 25 BLockchain Technology Solution Providers" 2018



"Top 10 Blockchain Development Firms" 2018

### **AWARDS**



"Best Consulting Firm" 2017



"Best Blockchain Firm" 2018



"Companies With the Most Disruptive Innovations" 2018



"Top 25 ICO Marketing Agencies" 2018



# **GLOBAL PRESS MENTIONS**





































### LEADERSHIP TEAM WITH COMPLEMENTARY EXPERIENCE



MICHAEL GORD
Founder & CEO



Blockchain Education Network
Bitcoin Canada
Blockchain Association of Canada
Toronto Dominion (TD) Bank



**KYLE FRY**CFO

Director, M&A MBA Certified Blockchain Expert Credit Suisse Columbia University Blockchain Council



JOAQUIM MIRO
Partner & CMO

Inductee
Head of Marketing
Marketing
Founder & CEO

Canadian Marketing Association Bitcoin Canada L'Oréal Canada L'Autre Couleur Agency



**BRIAN LIEBERMAN** 

Head of Operations & Bus Dev
Head of Operations
Advisor
Certified Bitcoin Professional

Guiker Sonder Holt Accelerator Crypto Consortium



# **EXPERIENCED ADVISORY TEAM**



MARTY SECADA

MD, Broad & Wall Advisors



MICHAEL HOROWITZ
CEO, StratX

Managing Director

MBA

Associate Partner
Relationship Owner

IvyFON
Wharton
Family Office, PE & Alternatives
Alternative Funds



Chaintech Digital
MHI Corporation
Boston University
Raymond James Financial Inc.



**BRYAN FEINBERG**Founder & CEO, Ethera Labs



TOSHENDRA SHARMA
CEO, TOSHBLOCKS

Founder
Director
Managing Director
Founder & CIO

Zephyr Technology Ventures
Rainmaker Securities
DME Securities
P3XBRL

Enterprise Technology
Executive Director
Founder & CEO
CEO

Forbes 30 Under 30 Blockchain Council Records Keeper Appvigil



MLG is actively onboarding several additional experienced advisors

### RISK MITIGATION AND COMPLIANCE FOCUSED

- **KYC and extensive client vetting** corporate legal entity, top management, shareholders
- Strategic collaboration with licensed US Broker-Dealer with access to additional legal resources
- Implementing procedures to require discussion with client external legal counsel prior to engaging
- Engaged top-tier US and Canadian Securities Counsel as key MLG advisors
- Internal Legal Counsel hired to manage legal matters, ongoing compliance and risk mitigation
- Periodic employee training sessions on compliance and risk management
- Auditing financial statements and reviewing tax books by reputed professional tax and accounting firm
- Securing corporate insurance **one of first blockchain companies** to succeed
- All crypto-assets stored in secured cold storage in safety deposit box (implementing multi-sig security)
- Full review of entire marketing materials for clients by external counsel no material issues identified
- Have turned down business that did not pass vetting process or risk was deemed too high









# MLG HAS A SIGNIFICANT COMPETITIVE EDGE



**BLOCKCHAIN AGNOSTIC EXPERTISE** 

**GLOBAL NETWORK, BRAND AND DISTRIBUTION** 

**PRODUCT AND TECH CAPABILITIES** 

**EXTENSIVE EXECUTION EXPERIENCE** 

that provide us with a

**UNIQUE PERSPECTIVE AND DIFFERENTIATION** 



# MLG BLOCKCHAIN HIGHLIGHTS



## **MLG BLOCKCHAIN HIGHLIGHTS**



#### **GLOBAL REACH**

**Strong presence** in all of the major crypto/blockchain markets **Large network** of 35+ partners that extend our solutions and geographical reach

#### **ECOSYSTEM RELEVANCE**

Our **complementary solutions** touch all stakeholders; differentiating MLG **Blockchain agnostic** technological capabilities

#### **INDUSTRY DYNAMICS**

Multi-trillion dollar market opportunity Well positioned for next adoption cycle

#### **INVESTING IN THE ECOSYSTEM**

**Investing in the ecosystem** of high quality assets **Growing the ecosystem** with significant upside potential

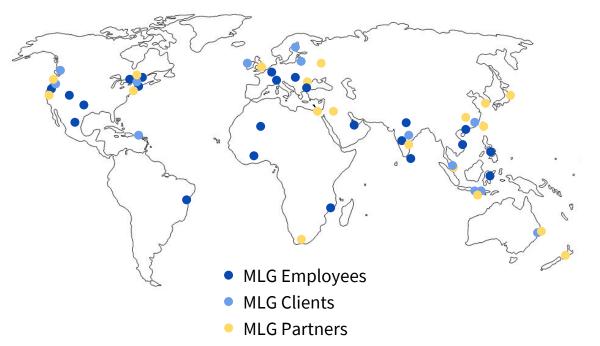
#### **UNIQUE INTEGRATED BUSINESS MODEL**

**Integrated business model** brings consulting, tech and investment banking capabilities together **Embedded** in ecosystem to respond to market demands



# OUR TEAM, CLIENTS, AND PARTNERS HAVE GLOBAL REACH AND DISTRIBUTION

GLOBAL REACH



- **65+** Employees and contractors across
- 10+ Countries
- Active client
  20+ engagements
  worldwide
- 35+ Partners



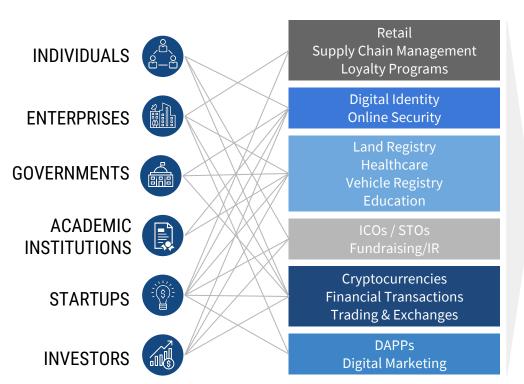
# MLG'S SOLUTIONS TOUCH EVERY ASPECT OF THE BLOCKCHAIN ECOSYSTEM

ECOSYSTEM RELEVANCE

#### **Stakeholders**

#### **Blockchain Solutions**

#### **MLG Lines of Business**





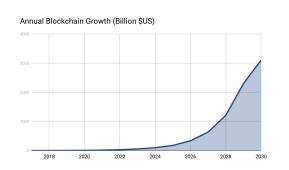
# MLG IS WELL POSITIONED IN A GROWING AND OPPORTUNISTIC INDUSTRY

INDUSTRY DYNAMICS

### Multi-Trillion Dollar Market Opportunity

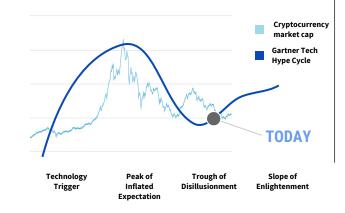
GARTNER estimates that blockchain's business value-add will grow to US\$176 Billion by 2025, and EXCEED \$3.1 TRILLION BY 2030

#### **Implies 90+% CAGR to 2025**



# Market Movements Suggest It's Early

Comparing the Gartner Tech Hype
Cycle to the total crypto market cap
suggest we are at a trough which is an
opportune time to invest



# **Progressively Shifting Regulatory Landscape**

Major tides are shifting in the international blockchain regulatory landscape

#### CRYPTO PROGRESSIVE

Australia, Belarus, Bermuda, Canada, Cayman Islands, Denmark, Israel, S. Korea, Netherlands, New Zealand, Spain, Switzerland



#### **CRYPTO CAUTIONARY**

Algeria, Bangladesh, Bolivia, China, Colombia, Iran, Macau, Morocco, Nepal, Pakistan, Thailand, Vietnam

#### **CRYPTO EXPLORING**

Belgium, South Africa, United Kingdom



# MLG IS INVESTING IN THE ECOSYSTEM

STEM INVESTING

**Exchanges** 

Media

Saas Products

**Consulting Firms** 

Capital































blockchain\*vent





# **UNIQUE INTEGRATED BUSINESS MODEL**

#### **TOKEN EXECUTION & CONSULTING**

Token marketing clients require fundraising services and technological capabilities as well as an understanding of market trends





#### **INNOVATION**

#### **Innovation focused strategy**

To deliver solutions and capabilities to meet market demands while also allowing MLG to accelerate into areas of highest growth



#### **SOLUTIONS & TECH**

We can inform our Consulting and Capital clients with in depth perspectives on regulatory dynamics and market adoption rates from our active dialogue with governments and enterprises

#### **GLOBAL CAPITAL**

All of our clients require an understanding of current investor sentiment and capital raising trends



MLG is the one of the only firms in the world that brings these capabilities together



www.MLGblockchain.com

partnerships@MLGblockchain.com

